

# Smart Pharm Research Group

VEGAN ECO-MEDICAL ALTERNATIVES

## Professional Consulting and Laboratory Service Planning Guide

- Bulk services start PER POUND of raw organic material.
- There is a \$250 PER-CONTRACT ASSESSMENT FEE IN ADDITION TO DEPOSITS; This is a non-refundable deposit due at the time of contract signing.
- All RAW plant material provided MUST BE ORGANIC.
- Each contract is due for pickup or delivery within 30 days of completion.

Cannabinoid Extraction	Concentrated Essential Oil	Trichome Extraction	Whole Plant Oil Infusion
<b>Material Stock Provided by Client</b>	1250	950	750
<b>Material Stock Included</b>	2250	1950	1750
<b>Refinement Protocols/Full Service</b>	2750	2450	2250

Product Formulation	Time to Completion	Number of Samples/Types	Deposit	Total Cost	Description
<b>Basic Custom Formulation</b>	30 days	15/3	1235	1735	Sample Project Product Only - Not tested
<b>Advanced Custom Formulation</b>	60 days	50/5	2550	4550	Tested Product Sample Project
<b>Custom Compounding</b>	60 Days	50/5	3500	4150	Addition of other active compounds
<b>Product Validation Protocols</b>	60 Days	50 tests	1550	2550	Qualitative testing/Consumer
<b>Full Process Batch Testing</b>	60 Days	10 tests	2450	4550	Quantitative testing of process and protocols
<b>Blank Label License (ALL INC)</b>	60 Days	50/5	7550	9950	ALL INC +Wholesale +Additional 5% per piece (of RETAIL) for finished product.

Custom Laboratory Design	Time Required	Deposit	Total	Includes
<b>Custom Distillation (Per Unit) 0.5-5L</b>	30 days	2885	7350	Equipment and Basic Instruction
<b>Custom Distillation (Per Unit) 10-22L</b>	60 days	3680	9380	Equipment and Basic Instruction
<b>Advanced Educational Panel</b>	60 Days	3450	4815	Professional Education Series
<b>Scientific &amp; OSHA Certification Panel</b>	60 Days	1790	3280	OSHA and Scientific Regulatory Measures
<b>Full Servicing (Local Clients Only)</b>	Monthly	250	150/month	Service Agreement (Does not include parts)

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## Collaborative Laboratory Intake Form

<b>ACCOUNT NAME</b>		<b>ACCOUNT NO.</b>	<b>INTAKE DATE</b>	<b>REQUESTED PROTOCOL WORKORDER</b>	
<b>PHONE NUMBER</b>		<b>WEB</b>	<b>DUE DATE</b>	<b>PROTOCOL</b>	<b>DEPOSIT</b>
<b>ADDRESS</b>		<b>DISCOUNT</b>	<b>IP RELEASE</b> <input type="checkbox"/> Y <input type="checkbox"/> N		
<b>RAW MATERIALS PROVISION</b>	<input type="checkbox"/> CLIENT PROVIDED	<input type="checkbox"/> SPRG PROVIDED	<b>DRY WEIGHT (G)</b>		
<b>RAW MATERIAL CHEMOTYPE</b>	<input type="checkbox"/> THC	<input type="checkbox"/> CBD	<input type="checkbox"/> THCA		
	<input type="checkbox"/> CBN	<input type="checkbox"/> CBDA	<input type="checkbox"/> OTHER		
<b>PRODUCT TYPE</b>	<b>ADDITIVES</b>	<b>PROJECT SCOPE</b>			
<b>DEMO SIZE</b>	<b>FULL SIZE</b>				
<b>TESTING REQ</b>	<b>POTENCY</b>	<b>MICROBIAL</b>	<b>TOTAL DEPOSIT</b>		<b>INITIALS</b>
<b>SPRG AGENT</b>		<b>NO. OF UNITS</b>	<b>REMAINING BALANCE</b>		<b>INITIALS</b>
<b>NOTES</b>					
<b>AGENT SIGNATURE</b>			<b>DATE</b>		
<b>CLIENT SIGNATURE</b>			<b>DATE</b>		
<b>CONTRACT COMPLETION</b>	<b>AGENT SIGNATURE</b>		<b>DATE</b>	<b>CLIENT SIGNATURE</b>	<b>DATE</b>

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## Collaborative Consultation Plan and Contract

*Smart Pharm Research Group is a collaborative and open space for entrepreneurs to experience and be part of the creation of novel scientific/medical/personal products in an educational and “hands-on” approach. This approach drives down the cost of creating the initial formulations and educates the entrepreneurs on the scientific aspect of the product as it is created.*

We invite our entrepreneurs to add to the conversation at specific times during our research efforts in order to create a very personalized target product from our scientific knowledge that meets and exceeds our entrepreneur's marketing goals. The timeline to constructing the product is created during the first inquiry and our team this plan to optimize the goals of all. **Please read carefully as dates are pertinent to success.** Entrepreneurs engaged in the project are expected to prioritize time and resources to each step of the project on the scheduled days and times.

### Contracted Services

<b>Raeshon Culberson</b> <b>James Dailey</b>	<b>REQUESTED PROTOCOL WORKORDER</b>
<b>Project Consultation:</b> <b>Black Label and License 60 DAY</b> Butter type sports” style lotion for pain/inflammation. No “Tiger Balm/Chem” Scent. -Spearmint, Lavender, Citrus OK Sample Package - butter cream jar/ Squeeze bottle	<b>Black Label and License</b>
	<b>Raw Materials Extraction</b>

### Project Planning Timeline

#### Stage One

Our collaborative efforts begin the day you decide to start planning your contract with us, typically a one hour conversation on the expectations and focus of the project. In this hour time we will ask the following: What is the scope of the project? What type of product are we creating? What types of technologies would be used? These basic guidelines will allow us to brainstorm to find the best possible applications for our entrepreneurs and ensure that the formulation, compounding and other intellectual properties are novel, modern and available for commercial licensing.

#### Stage Two

At this stage our team has compiled a list of formulations which are efficient and meet the focus of the entrepreneur's project. We specify to our clients which formulations are more satisfactory than others and what types of changes to the formulations we may need before manufacturing samples. We reiterate the focus of the project and refocus the aims to creating the final samples/prototypes.

#### Stage Three

In the final stage of the project, entrepreneurs are presented with the final samples from the project along with requested documentation and applicable certifications. At this time the entrepreneur may choose to wholesale full-size products from us or purchase the methodologies from us. Additionally, the client may want to inquire on variations of the project for commercial formulation at this time.

STAGES	CONSULTATION DAY	CONSULTATION TIME	PAYMENT AMOUNT
STAGE ONE	- PLANNING	1 HOUR	
STAGE TWO	- FEEDBACK	2 HOUR	
STAGE THREE	-FINAL/RESULTS	3 HOUR	
<b>I understand the procedures and process of this project (Client Signature)</b>			X _____ DATE _____

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## Collaborative Consultation Payment Options

Smart Pharm Research Group, LLC can accept payments for small amounts through their Ca\$htag \$SPRG at Cash. me -via Square Cash (up to \$1000) for all other payments please use the following options.

### Cash Payment/ Bank Transfer

Must be paid in-person at the lab/ by phone during business hours.

### Money Orders/Cashier's Checks

*Money Orders must be payable to our Principle Investigator (PI)*

Brandie M. Cross, PhD

*Priority Mail money orders or Cashiers checks to:*

Smart Pharm Research Group, LLC

443 S San Pedro, Suite #409

Los Angeles, CA 90013

### Payment Worksheet

We will prepare a personalized schedule and worksheet for your payments.

Stage	Amount	Due By	Mail By
Stage 1	\$		
Stage 2	\$		
Stage 3	\$		

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## Professional Manufacturing and IP Service Planning Guide

**Smart Pharm Research Group** provides blank label, private label and other specialty manufacturing services for small business. We also provide product specifications as intellectual property, as well as specialty label and packaging for entrepreneurs. All of our base products are certified organic, non-GMO and vegan. We use absolutely no petroleum based chemicals and all of our packaging is 100% recycled materials. We seek out the best sustainable, FDA and cGMP certified packaging for our clients which both elevates the product line and innately conveys a modern, eco-lifestyle.

- Manufacturing services are PER 100 units of product.
- All RAW plant material provided MUST BE ORGANIC.
- There is a **\$350 PER-CONTRACT ASSESSMENT FEE IN ADDITION TO DEPOSITS**; This is a non-refundable deposit due at the time of contract signing.
- Each contract is due for pickup or delivery within 30 days of completion

### Manufacturing Services

Portioned Cannabinoid Extracts PER 100 UNITS	Concentrated Essential Oil	Oil Tinctures (1-2 oz)	Alcohol Tinctures (2-4 oz)	Balms/Creams (2-4 oz)	Soaps (1-3 oz)
<b>Material Stock Provided by Client</b>	1250	800	600	850	750
<b>Stock Included</b>	2100	1250	1250	1250	1750

### Design and Professional Services

IP and Blank Label	Time Required	Deposit	Total	Includes
<b>Blank Label Set Up 100-500 units</b>	30 days	175	175	Set Up Deposit(One-time Fee)
<b>Custom Packaging Set Up</b>	60 days	250	350	Set Up Deposit(One-time Fee)
<b>Custom Label Design Set Up</b>	60 days	350	400	Set Up Deposit(One-time Fee)
<b>No Attribution Fee</b>	60 days	120	300	Cost per 100 units to manufacture w/out attribution to our lab
<b>Intellectual Property Rights</b>	60 days	5500	negotiable	___% Royalty + ___./mo.Service Fee
<b>Packaging and Labeling Service</b>	30 days	50	75	Pro packaging and labeling service
<b>Professional Consultation</b>	Immediate	120/hr	120/hr	Open advising and development consult

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## Professional Manufacturing and IP Service Contract

<b>NAME (S) or Business Title</b>	<b>ACCOUNT NO.</b>	<b>INTAKE DATE</b>
<b>PHONE NUMBER</b>	<b>WEB</b>	<b>DUE DATE</b>
<b>ADDRESS</b>	<b>Manufacturing</b> <input type="checkbox"/> Y <input type="checkbox"/> N	<b>IP RELEASE</b> <input type="checkbox"/> Y <input type="checkbox"/> N

### Manufacturing Services

Please fill in the quantity for each:

Portioned Cannabinoid Extracts PER 100 UNITS	Concentrated Essential Oil	Oil Tinctures (1-2 oz)	Alcohol Tinctures (2-4 oz)	Balms/Creams (2-4 oz)	Soaps (1-3 oz)
<b>Material Stock Provided by Client</b>					
<b>Stock Included</b>					

IP and Blank Label	Time Required	Requested	QTY	Includes
<b>Blank Label Set Up 100-500 units</b>	30 days	<input type="checkbox"/> Y <input type="checkbox"/> N		Set Up Deposit(One-time Fee)
<b>Custom Packaging Set Up</b>	60 days	<input type="checkbox"/> Y <input type="checkbox"/> N		Set Up Deposit(One-time Fee)
<b>Custom Label Design Set Up</b>	60 days	<input type="checkbox"/> Y <input type="checkbox"/> N		Set Up Deposit(One-time Fee)
<b>No Attribution Fee</b>	60 days	<input type="checkbox"/> Y <input type="checkbox"/> N		Cost per 100 units to manufacture w/out attribution to SPRG
<b>Intellectual Property Rights</b>	60 days	<input type="checkbox"/> Y <input type="checkbox"/> N		___% Royalty + ___./mo.Service Fee
<b>Packaging and Labeling Service</b>	30 days	<input type="checkbox"/> Y <input type="checkbox"/> N		Pro packaging and labeling service
<b>Professional Consultation</b>	Immediate	<input type="checkbox"/> Y <input type="checkbox"/> N		Open advising and development consult

**NOTICE: Natural products are prone to variation. Please keep this in mind when signing.**

<b>SPRG AGENT</b>	<b>NO. OF UNITS</b>	<b>TOTAL DEPOSIT</b>	<b>INITIALS</b>
<b>NOTES</b>		<b>REMAINING BALANCE</b>	<b>INITIALS</b>
<b>AGENT SIGNATURE</b>		<b>DATE</b>	
<b>CLIENT SIGNATURE</b>		<b>DATE</b>	
<b>CONTRACT COMPLETION</b>	<b>AGENT SIGNATURE</b>	<b>DATE</b>	<b>CLIENT SIGNATURE</b>
			<b>DATE</b>